

# KHYBER PAKHTUNKHWA, PUBLIC SERVICE COMMISSION

## COMPETITIVE EXAMINATION FOR THE POSTS OF PROVINCIAL MANAGEMENT SERVICES (BPS-17)

2013

### PSYCHOLOGY INCLUDING EXPERIMENTAL PSYCHOLOGY, PAPER-I

TIME ALLOWED: 03 HOURS

MAX:MARKS: 100

Note:- Attempt any Five questions. All questions carry equal marks.

- Q.1- Define Psychology. What are the major trends and specialties in Psychology?
- Q.2- Provide an overview of the peripheral nervous system, including its subdivision.
- Q.3- Describe and distinguish between classical conditioning and operant conditioning.
- Q.4- Compare and Contrast the James-Lange and Cannon-Bard theories of emotion and explain how schachter reconciled these conflicting views in his theory.
- Q.5- Give a description and critical evaluation of Maslow's Theory of Motivation.
- Q.6- Define attitude. How opinion and attitudes are formed?
- Q.7- Define Trait and briefly summarize the contributions of trait theories to understanding personality.
- Q.8- Write short note on any two of the following:
- (a) Socialization.
  - (b) Reinforcement.
  - (c) Group norms.
  - (d) Perceptual Constancy.